“Every $1 donated to Boys & Girls Clubs generates $9.60 of benefits for our community at large.”

- Economic Impact Study, 2019
# Table of Contents

- Letter from the Director  4
- Quick Information & Statistics  5
- Program Offerings for Members  7
- Lincoln Street Unit  8
- Ellettsville Unit  10
- Ferguson Crestmont Unit  12
- Camp Rock  14
- Big Futures Capital Campaign  16
- Community Outreach Programs  18
- Community Partnerships  19
- Corporate Sponsors  20
- Donors  22
- Heritage Club  26
- Volunteer & Intern Work  27
- Income & Expenses  28
- Staff & Board Members  29
- Locations  31
Dear Friends,

“Gratitude turns what we have into enough, and more. It turns denial into acceptance, chaos into order, confusion into clarity...it makes sense of our past, brings peace for today, and creates a vision for tomorrow.”

- Melody Beattie

I love this quote. So much learning comes from a heart that seeks gratitude - a gratitude that centers us, grounds us, and allows us to vision for the future.

We have so much to be grateful for! 2018 was a year of big change. The Big Futures Capital Campaign building projects came to a close. The Crestmont Club grew into its new skin as it served kids in the Steve & Connie Ferguson Crestmont Club. The Lincoln St. Club thrived within a vacated office complex as it waited for its renovation to be completed, which wrapped up just before school started this past fall. The Ellettsville Club skillfully navigated its first year in the Intermediate School of the Richland Bean Blossom School Corporation, as we partnered with the schools through a 21st Century Learning Center Grant. So much growth! So much learning! So much to be thankful for!

So now it’s time to set our sights on a new vision. A new course that meets the needs of our community youth - youth that require a relentless effort of care, nurturing, leadership, and guidance. It’s time to take a program that is known for quality and taking it to a level of ‘world-class’. Our kids deserve it. So as we map the course for the coming years, we look forward to sharing with you the blueprint for success, growth, and sustainability - a blueprint that ensures that every child in our community has the opportunity to realize their full potential.

Thank you all for helping us realize our remarkable milestone of growth and success! We look forward to you joining us as we become a true beacon of hope for Monroe County's most valuable resource - OUR youth.

Sincerely,

Jeffrey P. Baldwin, Executive Director
Boys & Girls Clubs of Bloomington
DAILY IMPACT

*Over 3,400 total youth served in 2018.
*More than 50% of members attend 2 or more times per week.
*As many as 485 kids each day after-school.

The Boys & Girls Clubs of Bloomington provides a SAFE PLACE FOR KIDS to be after-school, on school breaks and in the summer! Our programs impact the lives of youth Monday through Friday, providing the equivalent of 144 school days of programming each year.

ACCESSIBILITY

Accessibility lies at the core of our mission. All are welcome. For only $20 per child ($5 for members of the Crestmont Unit) annually, kids can become CLUB MEMBERS.

Included for all Club Members for no additional charge:
- Transportation from school to the Clubs each day
- A healthy snack for every child each day (a full meal at Crestmont)
- A safe environment
- Access to more than 70 specialty programs run by youth development professionals (see page 7 for all the program offerings)
- Supervision by trained, caring, and responsible adult mentors

ACHIEVEMENT

The achievement gap between children from high and low income families is roughly 30 to 40% larger among children born in 2001 than among those born 25 years earlier.

The Boys & Girls Clubs of Bloomington closes this gap by providing children from lower income families additional chances to further their educational pursuits and participate in growth enriching activities.

67% of alumni say the club “kept me out of trouble with the law.”

28% of alumni say they would have dropped out if not for the club.
A place to become...

...an outdoor explorer...

...an architect...
SPECIAL PROGRAM OFFERINGS FOR MEMBERS

The Club provides a place for kids to be introduced to new skills and activities that they may not otherwise be exposed to. At no additional charge, the Clubs offer over 70 specialty programs in our three core program areas to all kids who attend. In 2018, those programs included:

ACADEMIC SUCCESS

- American Sign Language
- Art Club
- Biology Club
- Bloomington Playwright’s Project
- Career Exploration
- Ceramics
- Chemistry Club
- Chess Club
- Circus Club
- COOK Tutoring
- Dance Basics
- Digital Photography Club
- Diplomas 2 Degrees
- Drama Club
- Dr. Suess Day
- Euchre Club
- ENERGIZE! (STEM)
- Fiber Arts & Crochet Club
- Film Making
- Hip Hop Dance
- Indiana Kids
- LEGO League
- Lemonade Day
- Living Yarns
- Maker Club
- Master Gardener Program
- Money Matters
- Photography Club
- Power Hour Tutoring
- Read to Succeed
- Science Art
- Teach IT
- Theatre Club
- Wildlife Club
- ...and more!

CHARACTER & CITIZENSHIP

- Career & Leadership Club
- Conflict Resolution
- Etiquette Club
- Girl Scouts
- Jr. Staff
- Keystone Club
- Leader in Training
- Member of the Month
- Mindfulness
- Mind-Up
- Passport to Manhood
- Pet Club
- Say it Straight
- SMART Girls
- Torch Club
- Volunteer Club
- Youth of the Year
- ...and more!

HEALTHY LIFESTYLES

- Adventure Club
- Basketball
- Cheer Club
- Club Riders
- Cooking Club
- Cutter’s Soccer
- Dance Club
- Fitness Dance
- Flag Football
- Garden Club
- GOAL University
- Grower’s Club
- Gymnastics Club
- Healthy Habits
- Heart & Sole
- Hula-Hoopstars
- Karate
- Teen Cooking Club
- Tennis
- Triple Play
- Volleyball
- Wiffleball
- Yoga
- Zumba
- ...and more!
Jr. NBA was offered in the Fall of 2018 at the Lincoln Street Unit. It was offered to 4th-6th graders. Members focused on basketball fundamentals such as speed, agility, passing, shooting and teamwork. All players practiced together with their age group and were broken into teams for scrimmages.

Roughly 25 4th-6th grade members participated weekly. About 50% of those members experienced their first time playing an organized game of basketball. Comparable programs in Monroe County can range in price from $85.00-$150.00 per player.

SURVEY RESULTS
• Members who participated in Jr. NBA saw a 9% increase in their physical mechanics.
• Members that participated in Jr. NBA increased their understanding of basketball rules and fundamentals by 10.4%.
• After participating in Jr. NBA, members reported that they were 13.5% more comfortable joining a pick up game of basketball at recess, outside of school or at the Boys & Girls Club.

“My favorite thing about Basketball is that you have a team and a fun sport that everyone can play.”
- James (age 10)

MEMBER OVERVIEW

Highest Attended Day

185

Single Parent Families

33%

Household Income: 40k & Under

35%

(total membership at Lincoln Street in 2018 was 688)
A special **SHOUT OUT** to our friends at Weddle Bros. Construction!

The 2017-2018 school year brought the renovation, restoration and addition to the current Lincoln Street building. Rather than close down that site altogether, the Club worked to find a temporary location. Weddle Bros. generously offered to let the Club use a building of theirs at no charge - even making some modifications for us to make it work. This allowed us to serve nearly 100 kids each day while our Lincoln Street location was being completed. **THANK YOU WEDDLE BROS.!**

![Building](image)

**WEDDLE BROS. ®
CONSTRUCTION COMPANIES**

A place to become...

![Artists](image)

...an artist...
UNIT: ELLETTSVILLE

PROGRAM HIGHLIGHT: CLUB CASH STORE

All Club members are taught our CPRRS Code of Conduct: which stands for “Caring, Productive, Responsible, Respectful, and Safe.” When staff see a member acting on these words, they point out and encourage that behavior and give the member Club Cash as a reward. Club Cash is paper currency designed by the members for use at the Club Cash and Snack Shack Stores. Each Club has their own version of this program.

At the Ellettsville Club, members collect their Club Cash to use on Fridays, when the stores are open. Each Friday, 8-10 teen members organize and set up the stores to serve younger members. Every member gets a snack each day, but they can purchase additional, extra special treats at the Snack Shack. The Club Cash store is filled with several items like school supplies, stickers, athletic gear, a remote control car, a jewelry making kit, and more!

The teens are completely in charge of the stores while they are open. Ellettsville Program Staff hired two members who wanted to grow their leadership skills by becoming Managers of the store. The members went through an interview process to learn how to make a resume, application, and answer questions about themselves. Both teen Managers have done a tremendous job in their roles. They help pick volunteers and assign the jobs of other teen members. This program has not only helped members to be Caring, Productive, Responsible, Respectful, and Safe, but it has also helped the Teens become responsible leaders at the Ellettsville Unit.

MEMBER OVERVIEW

Highest Attended Day

187

(total membership at Ellettsville in 2018 was 453)

Single Parent Families

23%

Household Income: 40k & Under

23%
A special **SHOUT OUT** to our friends at Richland Bean Blossom Schools!

The 2018-2019 school year is our second school year in collaboration with the Richland Bean Blossom Community School Corporation housing the Ellettsville Club in the Edgewood Intermediate School. The partnership with the local school system allowed the Club to receive a 21st Century Community Learning Center Grant that provides funding for STEM and Literacy activities. This funding provided from the Indiana Department of Education totals more than $900,000 over four years - from the 2017-18 school year through the 2020-21 school year. THANK YOU RBBCSC!
UNIT: FERGUSON CRESTMONT
PROGRAM HIGHLIGHT: LIVING YARNS

Living Yarns was a 10-week art program that involved members at the Steve & Connie Ferguson Crestmont Club in Fall 2018.

This unique and special program was led by local artists Joe and Merridee LaMantia. The members worked with the artists every Tuesday from 4 p.m. to 6 p.m. to design and create their own unique artwork. Members drew a portrait of someone they know personally who inspires them, and developed it into a beautiful, colorful banner made up of velvety yarn and lots of hard work.

The members were completely engaged and excited about working on this project! When children have a specific project with an end goal in mind, they can stay focused and pay attention for hours at a time. This program demonstrated the impact that intentional, specialized programming has on our members.

It also shows the power of one-on-one mentorship with youth and caring adults. True transformation took place throughout the 10-week program, not only for the artwork but also for the members involved. Members who cannot usually sit still or pay attention for long periods of time found themselves enthralled by the detail required to get their yarn art to turn out just the way they wanted it to. They took great pride in their work and it turned out beautifully!

Check out Mr. Joe and Meredith, age 8, working on her yarn art (above) and some photos of two final art pieces done by members of the program (right).

MEMBER OVERVIEW

<table>
<thead>
<tr>
<th>Highest Attended Day</th>
<th>Single Parent Families</th>
<th>Household Income: 40k &amp; Under</th>
</tr>
</thead>
<tbody>
<tr>
<td>113</td>
<td>48%</td>
<td>76%</td>
</tr>
</tbody>
</table>

(total membership at Ferguson Crestmont in 2018 was 446)
What a special year for the Steve & Connie Ferguson Crestmont Club!

In September 2017, the new Ferguson Crestmont Club opened its doors to serve youth, making 2018 its first full year in operation...and what a year it was!

Friday Meals

Did you know the Auxiliary provides a hot meal (and leftovers!) to ALL Ferguson Crestmont members every Friday? A BIG thanks to Auxiliary member Jaimie Schwartzman who kept this tradition going when the Club went from serving 40 meals each week in the previous location to more than 100 meals now! She enlisted the help of outside volunteer groups and solicited funds for weekly meal sponsors to make sure this essential function of the Club lived on even as the expansion grew the number being served significantly. To learn more or see how you can help, go to bgcbloomington.org/fridaymeals.

Cook Tutoring

Cook, Inc. recruits and sends staff volunteers to come to our Ferguson Crestmont Club each week to help kids with their homework. Nearly 30 Cook Tutors provided homework help in 2018. A BIG “thank you” to Cook CEO Steve Ferguson and his wife, Connie, for supporting and funding this program. Another BIG “thank you” to Cook employee Kim Rohlfing who has organized the program since its inception in 2016. Check out our video of the program on Facebook or our website at bgcbloomington.org/cooktutoring.

Pop-Up Shops

Two years ago, Teresa Walters had an idea - what if kids could shop for nice, gently used clothing at the Club? She worked together with the Ferguson Crestmont Club staff and in 2018, the idea became a reality! With the help of Dee Stolberg Ellies and more than 40 former Ladies Auxiliary and other community members, Teresa and collected thousands of clothing items that provided items for more than 300 members three different times in 2018. Kids earned Club Bucks for demonstrating the Club’s CPRRS Code of Conduct (being Caring, Productive, Responsible, Respectful and Safe) that they could then spend in the pop-up shop. Volunteers worked the shop which contained coats, hats, shoes, pants, dresses, tops, socks, accessories, and more! Check out JoJo’s story about how happy she was to have shoes with no holes in them on Facebook or on our website at bgcbloomington.org/JoJo.

Chess Club

Chess has become more popular than ever at the Ferguson Crestmont Club. Thanks to Michael May and Ann St. John this program is accessible to ALL youth in the Club, as they not only come volunteer themselves, but fund staffing and supply costs to keep the program running all-year long. More than 50 kids participated in 2018. Six of those kids went to a chess competition this year. Check out our video of the program on Facebook or our website at bgcbloomington.org/chess.
CAMP ROCK
Located on Lake Lemon in Unionville, Indiana adjacent to Riddle Point Park

Served 253 individual campers in summer 2018!

An average of 87 campers served each day

95% capacity reached

$4,525 in scholarships was awarded to 12 families
Camp Rock provided an environment in which it was possible for their child to succeed

98% learned responsibility skills as a result of the Camp Rock Program

98% their child is now more equipped to make new friends

96% intend on sending their camper back to Camp Rock next summer

**PARENT SURVEY**

**PERCENT OF PARENTS WHO AGREED OR STRONGLY AGREED:**

100% Camp Rock provided an environment in which it was possible for their child to succeed

98% learned responsibility skills as a result of the Camp Rock Program

98% their child is now more equipped to make new friends

96% intend on sending their camper back to Camp Rock next summer

**CAMPER FEEDBACK**

My favorite part about Camp Rock is all the fun outdoor activities!

Camp Rock has helped me to fish like a pro!

My favorite part about Camp Rock is making new friends.

My favorite field trip this summer was to Big Splash!

Camp Rock has helped me to explore the outdoors and make my summer a lot better!
Our BIG Futures Capital Campaign officially wrapped-up in 2018. The Steve & Connie Ferguson Crestmont Club has had a fantastic first year in the Crestmont neighborhood, with the capacity to serve 225 kids per day! The Lincoln Street Club finished its restoration, renovation and expansion and re-opened its doors in September 2018 - just in time for the new school year! Lincoln Street now has a capacity to serve as many as 275 kids per day!

A HUGE thank you to the nearly 300 donors who gave to the $6.3 million campaign to successfully complete the two building projects. Overall, funds raised exceeded $11 million, including funds for extended programming, furnishings and finishings, and an endowed fund to ensure facility upkeep for generations to come. Donor walls to recognize these generous members of the Club family went up in both Club sites this year, too.

THANK YOU to everyone who helped make this a success for our kids!
During Renovations

After

Purchasing the former IU Eye Clinic in December 2014 thanks to a gift from Tony & Sharon Kenworthy.

Opening the Kenworthy Administration Center and publicly kicking off the BIG Futures Capital Campaign in April 2016.

Groundbreaking for the addition to the Steve & Connie Ferguson Crestmont Club in September 2016.

First day that the Steve & Connie Ferguson Crestmont Club opened to kids in September 2017.
FATHER DAUGHTER DANCE

The Father Daughter Dance (previously “Butterfly Kisses” Dance) promotes healthy father/father-figure & daughter relationships and gives these families a moment to create memories. Not only is this a chance to bond, but fathers/father-figures have the opportunity to develop their daughters’ positive self-image and set a standard of expectation to be treated with respect by the men in their lives.

In 2018, we hosted around 450 couples at the Liberty Ballroom for a “Fairytale Ball” themed evening. They enjoyed food, games, arts & crafts, and dancing - it was a night to remember! This is a free community event open to anyone who wants to attend. The Father Daughter Dance is becoming an annual tradition for many fathers/father-figures and their daughters. We are proud to provide this opportunity to the community each year.

LEMONADE DAY

Lemonade Day is a free, fun, hands-on program that teaches youth how to start, own and operate a business – a lemonade stand! This outreach teaches 14 lessons in entrepreneurship, including creating budgets, repaying investors, setting profit-making goals, and much more. Lemonade Day helps kids solve problems and gain self-esteem for future success. Our young entrepreneurs keep all the money they make, and are encouraged to “spend a little, save a little and share a little."

Average total revenue:

$160

619 registered kids in 2018

Percentage of mentors who felt their youth improved in financial literacy.

79% Percentage of participants who donated some of their profit to local charities

Presenting Sponsor:

www.lemonadeday.org/monroe-county
COMMUNITY PARTNERSHIPS

Our community partners generously give their time, expertise and staff benefiting the community by ensuring our members reach their full potential as caring, productive, and responsible citizens. Thank you! Some of our partners from 2018 include:

Advantex Printing
Ann Dorwin - Rings Circus Education
Auxiliary to the Boys & Girls Clubs of Bloomington
Baked!
Berit Deal
Big Brothers Big Sisters
Bikesmith's
Bloomington After School Network
Bloomington Bicycle Club
Bloomington Fire Department
Bloomington North High School Swim Team
Bloomington Playwrights Project
Bloomington Police Department
Bloomington Rotary Club
Boy Scouts
Bryan Park Pool
BuffaLouie's
Centerstone
Chik-Fil-A
Community Bike Project
Community Kitchen
COOK, Inc.
Cutters Soccer
Ellettsville Chamber of Commerce
Ellettsville Christian Church
Girl Scouts
Girls, Inc.
Harris Services
Hoosier Heights
Indiana State Police
IU Baseball Team
IU Chemistry Department
IU Health
IU Hilltop Garden
IU Movement Exchange
IU School of Public & Environmental Affairs
IU Service Learning
IU Student Athletic Board
IU Women's Basketball
Ivy Tech Community College
Ken Nunn
Kohl's
Kroger
Lake Lemon Conservancy District
Jimmy John's
Joe & Merridee LaMantia
Larry Todd Septic Tank Service
Lee Chapman
LOKPAP
Longhorn Steakhouse
MarDon Salon
Mary M's Walnut House Flowers
McCormick's Creek State Park
MCCSC Transportation
Middle Way House
Monroe County Public Library
Old Navy
Pictura
Pourhouse Cafe/Randi Jackson
The Project School
Prism
Purdue Extension
RBBSC Transportation
Revolution Bike & Bean
Riddle Point Rowing
Riley Physicians
Scott Larson
Serve IT
Seven Oaks Classical School
Sherwood Oaks Christian Church
St. Paul Catholic Center
Subway
Terry’s Catering
United Way of Monroe County
Wells Scholars
Wheels for Wellness
Women of Color Leadership Institute
Wonderlab
Youth Services Bureau of Monroe County

...and many more
The Boys & Girls Clubs of Bloomington would like to extend a sincere “thank you” to our 2018 corporate and civic sponsors. The generosity of corporate and community donors helps close the financial gap that exists in providing services to the community youth who need us most.

HERO PARTNERS ($10,000+)

United Way

AUXILIARY

COOK

MEDICAL

COMMUNITY FOUNDATION

BLOOMINGTON • MONROE COUNTY

NRF

NATIONAL RECREATION FOUNDATION

ER Lewis & Company

Real Estate Professionals

Seven Kids Foundation

Smithville

MONARCH

1947

BOYS & GIRLS CLUBS

INDIANA ALLIANCE

Glenn & Mary Miller Foundation

Bloomington Rotary
We cannot succeed without YOU!

The largest source of funding for the Boys & Girls Clubs of Bloomington is individual donors. We are grateful for people, like YOU, who give generously to open doors for kids to provide opportunity. Thank you for your kind support. We cannot succeed without YOU!

1st Choice Self Storage
80/20 Agency LLC
Abbott, Lisa
Abdullah, Neal & Beth
Abel, Bart & Brandy
Abel, Kelly & Leslie
Abel, Kylie
Absher, Chris & Leslie
Ackerman, Ed & Rima
Adams, Don & Sharon
Adams, James & Karen
Adams, Megan
Alani, Kelley
Aldridge, Joe
Alexander, Michael
Alexander, Sathish
Allard, Andy & Kim
Allen, Allison
Allen, Donald & Charlene
Allen, Lisa
Allen, Matthew & Eva
Allen, Tom
Allerhand, Nancy & Adam
Amazon Smile Foundation
American Legion Post 18
Ameriprise Financial
Amstutz, Tom & Sally
Anderson, Amy
Anonymous Donors (x27)
Anspach, Spencer & Susan
Anzinger, Beckey
Anspach, Michael & Kim
Anonymous Donors
Babcock, Bob & Tara
Baer, Jay & Alyson
Bailey, Angela
Bailey, Larry & Patricia
Bailey, Carolyn A.
Bailey & Weiler
Bainbridge, Chuck
Baker, Andrew & Jan
Baker, David & Lida
Baker, Michael & Beverly
Baker Family Dentistry, P.C.
Bakker, Cybil & Derek
Balaban, Richard & Julie
Bloom
Baldwin, Jeffrey & Nancy
Baldwin, Raymond & Pat
Baldwin, Timothy & Joellen
Ballard, James & Angela
Bank of America Charitable Foundation
Barger, Cassandra
Barker, Robert & Patsy
Fell-Barker
Barley, Mark & Heather
Barnes, A. James & Sarah
Jane Hughes
Barrent, Richard & Laura
Bates, Kimberly
Bauman, Mark & Mary Clare
Baumgartner, Jason & Sean
Frew
Baxter
Baye, Michael & M’Lissa
Beall, Brian & Carol
Beard, Melissa
Becker, James & Marci
Becker, William
Becky, Kate
Bedel, Brooke
Beegs, William & Sarah
Belcher, Ryan
Bell, Darlene
Benckart, Judith
Bender, John
Benjamin, Steve & Jane
Bennett, Julie
Best Beers
Bettis, Emily
BHSS
Big Creek, LLC
Big Red Liquors
Bill C. Brown Associates
Birdzell, John & Jo Ann
Blalock, Gary & Marcia
BKD, LLP
Blakemore, Jack & Pamela
Blondell, Huey
Bloom, Barbara
Bloomington Board of REALTORS
Bloomington Boys & Girls Club Auxiliary
Bloomington Economic Development Corporation
Bloomington Housing Authority
Bloomington Iron & Metal
Bloomington Lacrosse
Bloomington Lions Club
Bloomington Moose
Lodge 1081
Bloomington One BNI
Bloomington Paint & Wallpaper
Bloomington Professional Carpet Cleaners
Group Travel
Bloomington Thrift Shop
Bloomington Township
Trustee, Monroe County
Bloomington Window Tint
Blue tit Billiards
Boardman, Shirley
Bodi, Steven & Elizabeth
Boger, Arci
Borher, James & Denise
Howard
Bolten, Nicole
Bomba, Christopher & Wendy
Bomba, Matt & Kelly
Bomba, Eric
Bonser, Charles
Booher, Doug & Sarah
Borland, Jennifer
Boston Scientific
Bow, Bryce
Bowers, George & Joan
Boyd, Joshua
Bradford, Mark & Katy
Bradford, Marsha
Bradford, Micky
Branson, Tiona
Brawley, Jeffrey
Bray, George
Brendel, Wolfgang & Eve
Bretsch, Bart & Susan
Brewer Dental, P.C.
Bridgell, John & Esther
Briggs, Carl
Brinser, Steven & Sally
Britton, Angela
Brooks, Mark
Brown, Daniel Patrick
Brown, Dan
Brown, Jessica
Brown, Maggie
Brown, Terri
Brown, William
Bruce & Phipps Menk
Family Foundation
Brommett, Bruce & Connie
Bucceto’s Restaurant
Bucchi, Michael & Marilyn
Buehler, Kurt & Ann
Buffle, Edward & Patricia
Building Associates, Inc.
Bunde, Paula
Burch, Tom & Tracy
Burgess, Laila
Burgess, Sarah
Burks, Brent & Dawn
Burnette, Melinda
Burnham, John & Amanda
Burns, Ashley
Burton, Jerry
Burton, John & Susan
Bustad, Knoefel & Katherine
Loser
Buxton, William & Marsha
Buzell, Diane & Michelle
Miller
Bynum Fanyo
Byrne, Marjory
Calabrese, Frank & JoAnn
Callison, Patty
Camarillo-Mandell, Teresa
Camp, L. Jean
Cannon, Jean
Cardinal Spirits
CarDon & Associates
Carmichael, Mary Catherine
Carmin, Michael & Lisa
Carmin, Parker, P.C.
Carter, John & Janice
Carter, Steve & Kathy
Carter, Tom
Cartwright, Kit & Dawn
Case, Charles & Catherine
Cassady Electric
Cassidy, Jennifer
Catalent
Central Indiana Community Foundation
CFP Properties
Chad’s Repair & Service
Chaffin, Jennifer
Chandler Funeral Home
Chapman, Jamie
Charles Stewart Mott Foundation
Chicago’s Pizza of Bloomington
Chick-fil-A
Childress, Ron
China Star Restaurant
Chokey, Douglas
Cindy Vlasman Insurance
City of Bloomington
Clark, Edna
Clyde’s Steak House
Claybrook-Riley, Shalon
CLR Catering
Cochran, Rueben
Cockerham, Chris & Andrea
Cofield, Dean & Sharon
Coghlan, Kevin & Elaine
Commercial Service
Community Foundation of Bloomington & Monroe County
Comprehensive Financial Consultants, Inc
Conkle, Daniel & Deborah
Cook, Carl & Marcy
Cook, Christopher & Rebecca
Cook, Thomas
Cooker, Michelle
Cooperman, Erin
Cope, Amy & Theresa
Thompson
Cornerstone Information Systems
Costello, Bob & Kari
Courtney, Steven & Sandra
Cowden Enterprises
Craft, Dawn M.
Craig, Earl & Rhonda
Craig, Kelly
Crandall, Jennifer
Crane, Tammy
Cran Credit Union
Craw, Randy & Rachel
Creek, Teresa & John
Brumleve
Crees, Cherylyn
Cridge, Richard & Natalie
Critchlow, Mark & Diane
Cromwell, Dennis & Jane
Cron, Andy & Tina
Cross, Donald
Cross Paint & Body Shop
Crossroad Vintners
Crouch, Jennifer
Crowhurst, James
Croy, Victoria
Cruikshank, Kathleen
Cummins, Alison
Cummins, Andrew & Jennifer
Cummins, Bob & Kathy
Cummins, Connie
Cummins, Craig
Cummins, James & Karen
Cummins, Matthew & Dee
Cummins, Jeff
Cummins, Lori
Cummins, Nathan & Julie
Curry, Cary & Julie
Curry, Harriet S.
Curry, Tyler & Colleen
Curson, Darryl
Cusumano, William
Cutshall, Warren & Lara
Cutshers Scooter
Dahlsrom, David & Lori
Dahlsrom, Griffen
Dahlsrom, Michael & Alexandra
Dailey, Gayla
Dallis, Diane
Dann, Tina
DaPrey, Bella
HERITAGE CLUB

The Boys & Girls Clubs of Bloomington kicked off our “Heritage Hundred” in 2018 - the first 100 people to join our Heritage Club.

What is the Heritage Club?
Heritage Club donors are generous supporters who have agreed to leave the Club in their estate plans in some way - through a retirement plan, as a beneficiary on an insurance policy, or in a will, etc.

Have you included the Club in your legacy plans? If so, let us know!
Are you interested in joining the Heritage Club? Come speak to us and we will be happy to talk to you about your options and about how we can recognize you as one of our “Heritage Hundred”.

“Children are living messages we send to a time we will not see.”
- John W. Whitehead

LEGACY

What can happen with a legacy gift to the Club?

(left) Art & Wilma Hill left a planned gift that was used to build the boathouse at Camp Rock, expanding our capacity there by more than 25%.

(below) The Creek Family provides funding for an annual trip for kids who participate in our Adventure Club to go the Boundary Waters each year for a week of wilderness training.

What will your legacy be?
IMPORTANCE OF INTERNS & VOLUNTEERS

NEARLY 14,000 HOURS WERE WORKED WITH KIDS BY INTERNS & VOLUNTEERS IN 2018

36 INTERNS AT ALL THREE CLUB SITES

723 VOLUNTEERS WORKING DIRECTLY WITH YOUTH AT ALL THREE CLUBS

MONEY SAVED

NEARLY $100,000 IN SAVINGS FROM VOLUNTEER AND INTERN WORK

*savings based on Indiana minimum wage of $7.25 per hour
**2018 INCOME & EXPENSES**

**OPERATING INCOME**

- $635,111.14 INDIVIDUAL DONATIONS
- $414,384.19 COMPETITIVE GRANT FUNDING
- $264,288.47 CORPORATE DONATIONS
- $230,794.09 MEMBERSHIP & CAMP FEES
- $219,677.00 SPECIAL EVENTS INCOME
- $75,000.00 AUXILIARY FUNDING
- $67,734.23 FACILITY RENTAL FEES
- $15,979.00 UNITED WAY FUNDING
- $16,222.96 OTHER
- **TOTAL INCOME $1,939,191.08**

**OPERATING EXPENSES**

- $1,359,761.91 PROGRAMS & SERVICES TO YOUTH
- $370,477.82 MANAGEMENT & GENERAL OPERATING
- $93,063.80 FUNDRAISING
- **TOTAL EXPENSES $1,823,303.53**
CURRENT PROFESSIONAL STAFF

ADMINISTRATIVE STAFF

Jeff Baldwin  Executive Director
Leslie Abshier  Resource Development Director
Wendy Milligan  Accounting Director
Victoria Laudeman  Office Manager
Amanda Nagy  Resource Development Associate
Shane Wilkinson  Resource Development Associate
Shawna Meyer-Niederman  Grant Coordinator
Pam Martindale  Operations Assistant

FERGUSON CRESTMONT STAFF

Jeigh Hockersmith  Unit Director
Lauren Hong  Program Director
Paul Dell  Academic Success Director

LINCOLN STREET STAFF

Neil Smith  Unit Director
Rachel Dobias  Program Director
Nicole Lynn  Healthy Lifestyles Director
Brett Hoffman  Membership & Community Engagement Director
Teresa Rhodes  Transportation Supervisor
Jack Laskey  Camp Rock Director & Program Director

ELLETTSVILLE STAFF

Tabitha Cassani  Unit Director
Maggie Hood  Camp & Program Director
Russalyn Cromwell  21st Century Community Learning Center Site Coordinator
<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
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</thead>
<tbody>
<tr>
<td>Bob Babcock</td>
<td>President, Indiana Railroad</td>
</tr>
<tr>
<td>Scott Johnson</td>
<td>Co-Chair Vice President</td>
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<tr>
<td>Isabel Santner</td>
<td>Co-Chair Vice President, BKD, LLP</td>
</tr>
<tr>
<td>Amy Cope</td>
<td>Secretary, Director of Administrative Services at Indiana University Libraries</td>
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<tr>
<td>Larry Bailey</td>
<td>Treasurer, IU Health Paoli Hospital and IU Health Morgan</td>
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<tr>
<td>Aaron Stolberg</td>
<td>W.S. Property Group</td>
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<tr>
<td>Andrew Lovell</td>
<td>IU Health - Southern Indiana Physicians</td>
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<tr>
<td>Brian Lewis</td>
<td>Hallmark Rentals</td>
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<tr>
<td>Brian Thompson</td>
<td>F.C. Tucker, Bloomington/Realtor</td>
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<tr>
<td>David Hays</td>
<td>Comprehensive Financial Consultants, Inc.</td>
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<tr>
<td>Denny Smith</td>
<td>Merrill Lynch</td>
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<tr>
<td>Garth Goodlett</td>
<td>First Insurance Group</td>
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<tr>
<td>Glenn Harris</td>
<td>Harris Services</td>
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<tr>
<td>Heather Lacy</td>
<td>Attorney</td>
</tr>
<tr>
<td>Jamie Crowhurst</td>
<td>IU Kelley School of Business</td>
</tr>
<tr>
<td>Jen Goins</td>
<td>The Eye Center of Southern Indiana</td>
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<tr>
<td>Jill Kovach</td>
<td>Jackson County Bank</td>
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<tr>
<td>Joy Main</td>
<td>Indiana Department of Transportation</td>
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<tr>
<td>Lori Dahlstrom</td>
<td></td>
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<tr>
<td>Meredith Elmore</td>
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<tr>
<td>Steve Holbrook</td>
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<tr>
<td>Tim Risen</td>
<td></td>
</tr>
<tr>
<td>Todd May</td>
<td></td>
</tr>
<tr>
<td>Toni Moseman</td>
<td></td>
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